



2021/22 & 2022/23

Inner Circle

For Microsoft Dynamics



Upgrade to Cloud with Alletec as your Cloud Transition Specialist

Alletec is a trusted business partner that understood our needs and quickly adapted to the changes required to ensure successful Migration GoLive. During migration process, the lines of communication were always open and when challenges arose, the Alletec team was able to gather the relevant stakeholders together in order to solve issues and create solutions that worked for us.

Matt Firth, Dir Finance, Muskoka Brewery

This has been one of the smoothest upgrades! Alletec & CinchKit team - Excellent work! All the hard work of past few months paid off! We have processed our first customer order on D365 BC!

Travis Sapp, VP IT, CinchKit

Digital forces are causing disruption in every industry, making it imperative for organizations to accelerate their digital transformation process. As an existing Microsoft Business Applications user, migrating to Dynamics 365(D365) is the best way to leverage advantages of Cloud.

With LEAP365 methodology, automation tools (DMIST + MS tools) and dedicated team, Alletec has helped customers across different industries to migrate from:

- NAV, GP, AX to D365 Business Central (BC) & D365 Finance & Supply Chain (FSCM)
- Dynamics CRM to D365 Customer Engagement
- Microsoft Exchange to O365 Sharepoint On-Prem to Online

Alletec Assessment Process

Alletec provides complimentary Assessment Services, often jointly with Microsoft, to recommend the right upgrade type (functional/ reimplementation, technical or hybrid), architecture, customizations, integrations, and data migration approach.



Inner Circle Partner
(Top 1% partners globally)



700+ Customers



Microsoft ISV Dev Center
Partner



Pioneering Digital
Transformation journey of
our customers



Scores of Dynamics/ Upgrade/
Migration engagements for
customers in US & Canada



20+ years of
Dynamics experience



Automation Tool
based
migrations

Migration Process

The business transformation process starts with understanding the vision of the organization. It begins with the identification of the digital objectives and business needs, the analysis of current processes, followed by the design of the migration solution.

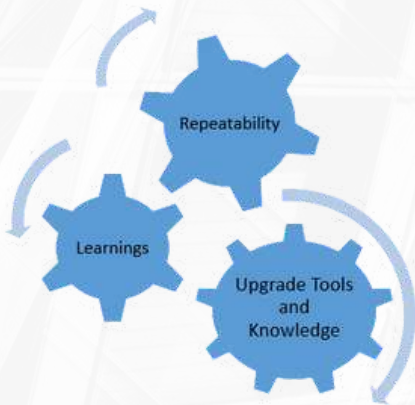
Methodology adopted is Hybrid Agile. User training, user testing, and accurate data migration are critical for success of the project.



Industries

Customer Snippets

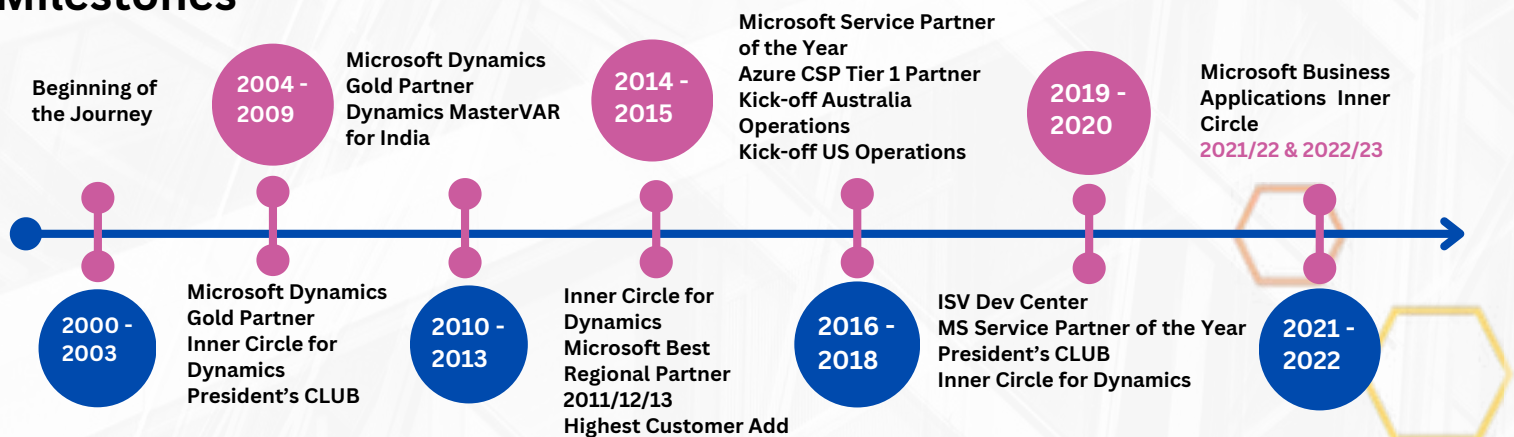
- For a Kitchen remodeling company based in Chicago, upgraded NAV2016 to D365 BC. A Hybrid approach was adopted with 5 different ISV solutions in the solution. DMIST was used for the upgrade, saving significant effort & time.
- Migrated GP2010 to D365 BC for a New York-based Learning Management company. They were awarded the Microsoft Learning Partner of the year for 2022/23.
- AX to D365 Finance & Supply Chain migration for a large Professional Services company with operations in US
- Migrated one of the largest Real Estate companies in the world from CRM On-Prem to D365 Sales Online for seven countries in the Asia Pacific.



Alletec uses its proprietary tools and methodology for migrations and upgrades

- DMIST is an assessment and migration tool that saves at least 30% effort in upgrades
- Learnings from upgrade/migration engagements are piped back to the dedicated Migration Centre of Excellence
- Hybrid agile methodology is used for project execution

Milestones



Offices

USA
5605 North MacArthur Blvd.,
Ste 1000, Irving, Texas
75038

Kenya
The Westwood, Vale
Close off Ring Road
Westlands, Nairobi

India
A-1, Sector - 58
Noida - 201 301

Australia
121 Ray Road,
Epping NSW 2121

Singapore
20 Collyer Quay
#09-01 - 049319

alletec.com | info@alletec.com

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