



# DIGITAL TRANSFORMATION ENABLER.

In this age of relentless transformation powered by digital, Alletec is enabling enterprises do more by helping them succeed in their digital transformation initiatives.

Leveraging Cloud, Intelligent Business Applications, Data Engineering & AI we are enabling these enterprises enhance operational efficiencies, redefine customer experiences, bring up new products & services, and innovate business models.

Our solutions built on the stack of Microsoft Dynamics 365, Power Platform, Azure, and Microsoft 365 help in bringing together - Company & Customers, Educational Institutions & Students, Factory & Field Service, StoreFront & Supply Chain, People & Governments. A sustained digital transformation journey, connecting Customers, Products, People & Data enables these organisations enhance predictability.

## PRODUCT STACK



#### D365 BC FINANCE & SCM

Financial visibility, streamlined supply chain & optimized manufacturing with real time reporting & data driven insights



## D365 PROJECT OPERATIONS

Plan, monitor & execute each step of the project & move forward with each employee productively involved in the process



#### **D365 SALES**

Systems & insights to build strong relationships & increase sales performances, while maximizing productivity



#### D365 CUSTOMER SERVICE

Build advocacy and loyalty of your brand by creating effortless service experiences. Achieve customer delight



#### D365 FIELD SERVICE

Enhances first-time fix rates, resource productivity, and hence customer satisfaction



#### **D365 MARKETING**

Brings content, data and processes together to deliver engaging customer experience across all touch points



## CUSTOMER INSIGHTS

Enables transforming all customer data in to a comprehensive and unified customer profile



#### COMMERCE & LS RETAIL

Helps retailers deliver exceptional customer experiences with unified digital, in-store & back-office operations



#### **POWER BI**

Self-service analytics that scales up from individuals to enterprise scale



## POWER APP & AUTOMATE

Low-code platform with pre-built templates, drag-and-drop simplicity, & quick deployment



#### POWER VIRTUAL AGENT

Enabling subject matter experts to create powerful bots, using guided, no-code interface



#### **AZURE SERVICES**

Compute, Storage, Analytics, Networking, Integration, IoT, DevOps, Security, AI & ML, Containers, DB, Mixed Reality & more.



## **CUSTOMER SUCCESSES**



An international network of public accounting, tax and advisory firms which perform professional services. Over US\$12 billion in revenue from operations in over 160 countries.

www.bdo.global





Canada's largest independently owned poultry processor. It engages in processing and supplying chicken products in Canada and internationally.

www.maplelodgefarms.com





Canada's One Stop Mortgage Lender providing access to a wide range of financial products, including mortgages, credit cards, deposits and retail lending.

www.hometrust.ca





MRLP is a leading provider of legal services to the mortgage banking industry, specializing in bankruptcy, foreclosure, litigation, and eviction services throughout every region of the continental USA.

www.mccalla.com





An Illinois, US based manufacturer of stainless steel and nickel alloy bar and wire. Excelling at the non-standard, their operational goal is 'Next Day Delivery' to their customers.

www.tristarmetals.com





Bank of Kigali (BK) is the largest commercial bank in Rwanda (by assets), providing a wide range of banking services to private and corporate clients.

www.bk.rw





India's #1 Travel company providing online travel services including airline tickets, domestic and international holiday packages, hotel reservations, rail, and bus tickets.

www.makemytrip.com



## SERVICES

## DIGITAL TRANSFORMATION

- ROADMAP
- SOLUTION CONCEPTUALIZATION & ASSESSMENTS
- SOLUTION ARCHITECTURE

## SOLUTION IMPLEMENTATIONS

- BUSINESS CENTRAL
- FINANCE & SCM
- PROJECT OPERATIONS
- RETAIL & COMMERCE
- POWER BI
- POWER APPS

## APPLICATIONS SUPPORT

- ENHANCEMENTS
- SOLUTION MAINTENANCE
- INTEGRATIONS
- L1 | L2 | L3 SUPPORT
- USER TRAININGS

## CLOUD MIGRATION & UPGRADE

- NAV TO D365 BC
- GP TO D365 BC
- AX TO D365 FINANCE
- CRM TO D365 CE
- APPLICATION
   WORKLOADS TO AZURE

## LOW CODE CUSTOM APPLICATIONS

- POWER APPS
- VIRTUAL AGENTS
- CODE-ON-TIME
- REACT | ANGULAR

## AZURE MANAGED SERVICES

- PUBLIC | PVT | HYBRID
- CLOUD SUPPORT
- DATABASE MANAGEMENT
- MIGRATION SERVICES
- L1 | L2 | L3 SUPPORT

#### DATA ENGINEERING

- INGESTION & STORAGE
- TRANSFORM & PROCESS
- PIPE ORCHESTRATION
- QUALITY & MONITORING
- SECURITY & COMPLIANCE
- SCALABILITY & SPEED

#### AI

- DATA ANALYTICS & ML
- COGNITIVE SERVICES
- PREDICT & FORECAST
- SENTIMENT ANALYSIS
- RECOMMEND. ENGINES
- ANOMALY & FRAUD

## INDUSTRIES WE SERVE



**EDUCATION** 



TRAVE



GREEN ENERGY & EPC



PROFESSIONAL SERVICES



DIGITAL NATIVES & E-COMMERCE



RETAIL



MANUFACTURING
DISCRETE & PROCESS



BANKING & FINANCIAL SERVICES



FOOD & BEVERAGES

## IP ASSETS ..

EdTech 365	Admissions, Fee Management, Academics, Examination & Evaluation, Quality & Accreditation, Hostel, Mess & Transportation, Procurement & Asset Management, Placement & Alumni management, Student Welfare, Finance & Admin.
Travel 365	Reservations, Ticketing, Customer Service, GDS   LCC   Trains   BSP   Banks   Hotels   Web based, Windows based, Mobile based.
Green Energy	Project execution & monitoring   Procurement Vendor Portal   Tasks Planning   BOQ management   Material   Services   Resources   Equipment
CEKonnect	Social Media Accelerator for D365 Customer Engagement. Social Media \ Linking   Posts creation   Sentiment Analysis   Case Creation   Real Time Analysis.
P2P 365	Purchase to Pay Vendor Portal. Indents, RFQ, Enquiries, Quotes, Orders, GRN, Accounting
ProActivate	Making Business Central 'Business Ready'. Preconfigured Extensions   Compliance Calendar   Master Data Management   Surge / Dip Analysis
Cyborg	Business Rule Engine for Business Central   Making customizations configurable
BAFINS-CX	Customer Service, Sales and Marketing for Banks and Financial institutions   CBS connected Customer 360   Omnichannel Case creation- Social Media, Whatsapp, IVR, SMS   Loan Tracking   Preconfigured Customer Journeys   Predefined Complaint Categories   Next Best Offer   Customer Lifetime Value   Sentiment Analysis   Process specific Dashboards & Reports
ETO 365	Engineer to Order Manufacturing Solution   Attribute wise Price Calculation   Multiple UOM   Indent   Budgetary Control   Quality Control   Plant Maintenance – Preventive, Break down   Intelligent Reporting – MTTR / MTBF/ Quality Certificate / Vendor Rating



# We Are Just Getting **Started**

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#### **ABOUT ALLETEC**

As a recurring Microsoft Business Applications Inner Circle Partner (less than top 1% globally) Alletec leverages its product experience, industry knowledge and the Global Delivery model to help customers succeed with their Digital Transformation initiatives.



